





In 2023, Singlife introduced its inaugural

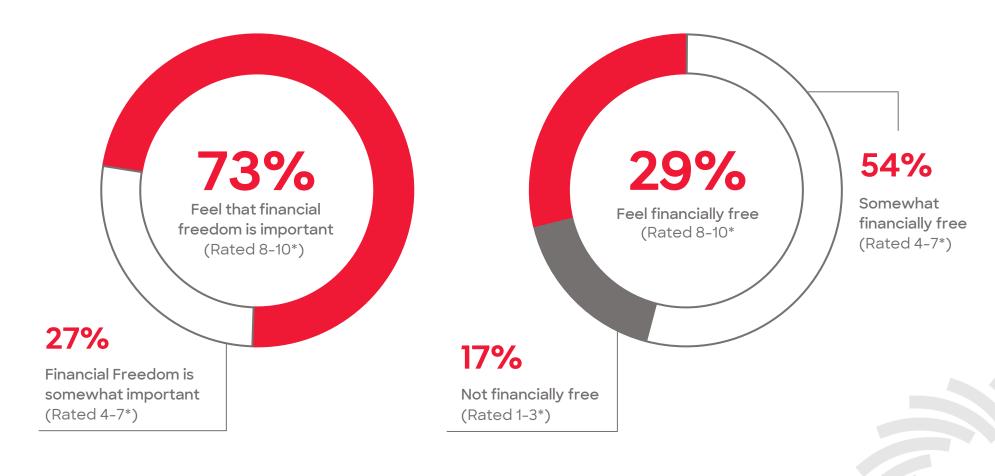
# Financial Freedom Index

to understand the level of financial freedom amongst consumers in Singapore, their perceptions of financial freedom, and their financial behaviours and attitudes.

Online interviews were conducted with **3,000 Singaporeans and PRs** (aged 18-65) from **December 2022 to January 2023.** 



7 in 10 consumers value financial freedom, but less than 3 in 10 currently feel financially free – highlighting the need to bridge this gap by supporting their journey to financial freedom.



a. Respondents were asked to rate how important being financially free is to them on a scale of 1-10.

b. Respondents were asked to rate how financially free they are on a scale of 1-10.

# Over half of respondents need at least \$\$500,000 to feel financially free



\$\$566,640

Median Amount Required to Feel Financially Free



With consumers saving a median of S\$1,733 per month, it would take

27.3 years

to accumulate enough savings to feel financially free

## We identified 25 indicators of financial freedom across 6 key themes

#### Retirement



- I have sufficient savings to tap into when I retire to maintain my lifestyle.
- 2. I have the choice to stop working/ retire whenever I want to.
- 3. I can estimate how much I would need to retire.
- 4. I have started planning the steps I need to take towards retirement.

## Income Streams / Stability



- 5. I have alternative streams of income on top of my main income.
- 6. I have passive income streams.
- 7. I have a growth trajectory for my career/job situation.
- 8. I feel secure and stable with my job situation.
- My income growth is consistently higher than the increase in my household expenses.

#### Managing Unexpected Events



- 10. I am able to maintain my current lifestyle in the event of unexpected circumstances for at least 12 months.
- 11. I have sufficient savings/emergen cy funds to tap into in unexpected situations.
- 12. I have the ability to settle my hospital bills if I fall ill.
- 13. I have the ability to settle the hospital bills of my dependents if they fall ill.

# Spending / Saving & Goal Setting



- 14. I am able to meet my monthly savings goal after paying my monthly bills/loans.
- 15. I am able to put my financial knowledge into how I manage my money and am in full control of my personal finances.
- 16. I have more than enough savings/money to spend on my needs and wants.
- 17. I can estimate how much is needed to maintain my lifestyle in the period before I stop working.

#### Managing Recurring Expenses



- 18. I can pay off my loans most/all of the time
- 19. I can pay off my monthly bills in full most/all of the time.
- 20.1 can provide for my dependents comfortably
- 21. I have the ability to manage rising costs/inflation.
- 22. I do not have to rely on others financially for my needs and wants today.
- 23. I do not expect to rely on others financially for my needs and wants in the future.

### **Giving Back**

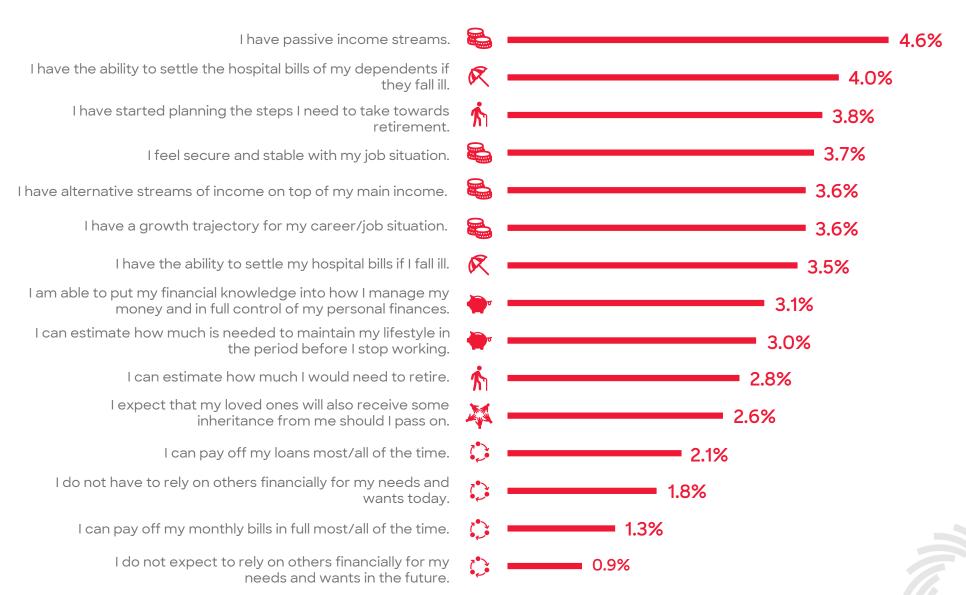


- 24. I expect myself to have enough money for the rest of my life and that my loved ones will also receive some inheritance from me should I pass on.
- 25. I have enough money to give back to society on a regular basis

### Indicators of financial freedom, ranked in order of importance



## Indicators of financial freedom, ranked in order of importance



### We discovered that

# the ability to retire anytime and regularly give back to society

are top indicators of financial freedom amongst consumers in Singapore

# Key findings across themes



Nearly

4 in 10 (39%)

Have started planning for retirement and can estimate the amount needed for a comfortable retirement.

Consumers are less confident about having the freedom to retire whenever they want.



When it comes to income streams, consumers are most satisfied with their current job security.

3 in 10 (31%)

have alternative income streams.



Consumers are most confident in managing unexpected events that happen to themselves.

However, they feel less confident about financing dependents during unexpected events.

## Key findings across themes



4 in 10 (39%)

Can meet their monthly savings goals after paying for essentials.

Fewer consumers (34%) are satisfied with their ability to save and spend on their wants at the same time.



Over 50%

can pay off their monthly bills in full, but only

1 in 3 (33%)

are confident in managing rising costs/inflation in Singapore.



4 in 10 (40%)

Expect to have enough money to leave an inheritance for future generations.

1 in 4 (28%)

have enough money to regularly give back to society.

Singaporean consumers generally feel most confident when managing their recurring expenses. However, when it comes to income streams and retirement, confidence is low, with less than a third feeling satisfied with their current situation.



Managing Recurring Expenses 💣 Spending/Saving & Goal Setting 🤘 Managing Unexpected Events 🦒 Retirement 💢 Giving Back

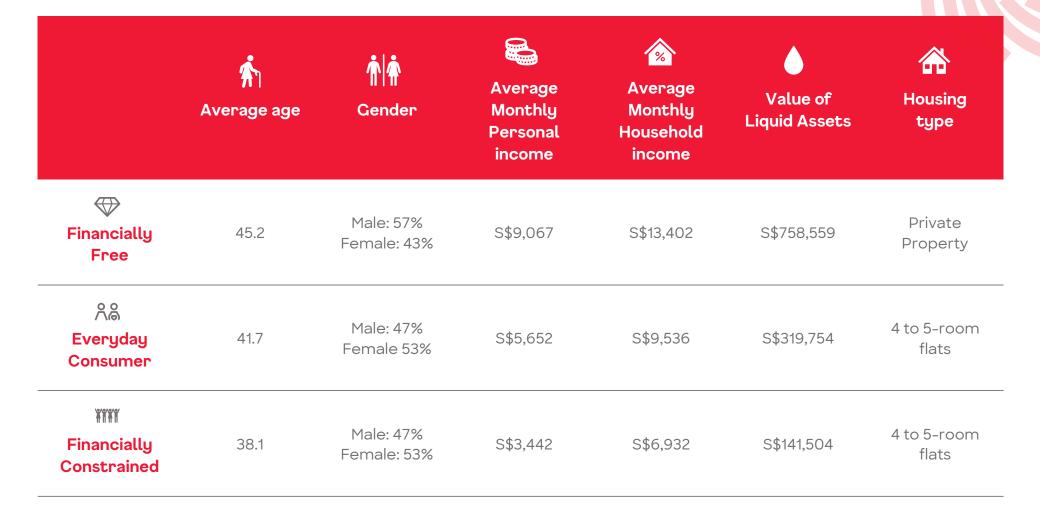
Income streams / Stability

# We identified 3 consumer groups based on their current level of financial freedom



Respondents were asked to rate their current level of financial freedom on a scale of 1-10.

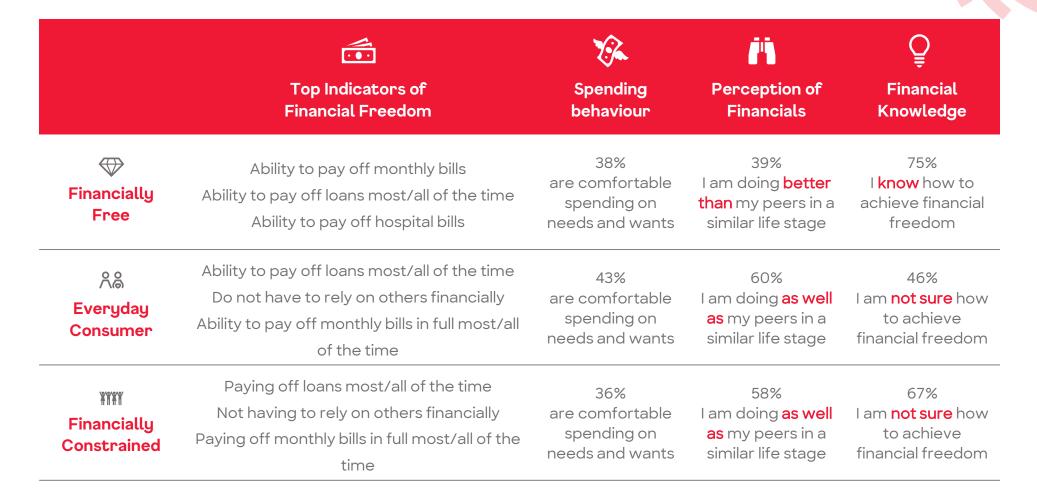
# Demographic breakdown across the three groups



# Financially Free and Financially Constrained individuals save more than 50% of their monthly personal incomes, despite the difference in income levels

	\$ Average FFI Score	Average Monthly Savings	Average Annual Savings	Average Amount Needed	Time Required to Save
Financially Free	77	S\$4,629	S\$64,851	S\$728,860	11.2 Years
ితి Everyday Consumer	59	S\$2,593	S\$34,158	S\$625,940	18.3 Years
Financially Constrained	50	S\$1,728	S\$27,422	S\$601,170	21.9 Years

# Financially Free individuals exercise greater prudence in their spending habits, compared with the Everyday Consumer.



Financially Free individuals own fewer health-related insurance products than the Everyday Consumer and Financially Constrained.



**Top 3 Insurance Products Owned** 



### Financially Free

- 1. Life insurance
- 2. Motor insurance
- 3. Travelinsurance



### **Everyday Consumer**

- 1. Life insurance
- 2. Critical illness insurance
- 3. Integrated Shield



### Financially Constrained

- 1. Life insurance
- 2. Critical illness insurance
- 3. Personal accident

# Regardless of their level of financial freedom, consumers in Singapore share the same top 3 investment products.



### Top 5 Investment Products Owned



### Financially Free

- 1. Stocks/shares
- 2. Fixed deposits
- 3. Unit trusts/mutual funds
- 4. Property/real estate
- 5. Bank wealth management



### **Everyday Consumer**

- Stocks/shares
- Fixed deposits
- Unit trusts/mutual funds
- REIT/investment trusts
- 5. Government securities



### Financially Constrained

- 1. Stocks/shares
- 2. Fixed deposits
- 3. Unit trusts/mutual funds
- 4. Government securities
- 5. REIT/investment trusts



"Financial freedom can mean different things to people at different stages of life. Singlife aims to empower Singaporeans to take control of their financial wellbeing through our products and services, regardless of their life stage or financial situation. The Financial Freedom Index helps us to understand the evolving needs of Singapore consumers on an even deeper level."

Pearlyn Phau Group Chief Executive Officer Singlife

# **About Singlife**

Singlife is a leading homegrown financial services company, offering consumers a better way to financial freedom. Through innovative, technology-enabled solutions and a wide range of products and services, Singlife provides consumers control over their financial wellbeing at every stage of their lives.

In addition to a comprehensive suite of insurance plans, employee benefits, partnerships with financial adviser channels and bancassurance, Singlife offers investment and advisory solutions through its Navigator platform. It also offers the Singlife Account, a mobile-first insurance savings plan.

Singlife is the exclusive insurance provider for the Ministry of Defence, Ministry of Home Affairs and Public Officers Group Insurance Scheme. Singlife is also an official signatory of the United Nations Principles for Sustainable Insurance and the United Nations-supported Principles for Responsible Investment, affirming its commitment to finding a better way to sustainability.

First announced in September 2020 and valued at S\$3.2 billion, the merger of Aviva Singapore and Singlife was the largest insurance deal in Singapore then and created one of the largest homegrown financial services companies in the republic.

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